



MAKING THE CASE FOR AN ATLAS TUNE-UP

ATLAS TUNE-UP

You've been using your Atlas software for quite a while. But it's not always feasible to keep up with new enhancements that you know could improve service and productivity. You recognize a Tune-up could help. But how can you convince your manager that the value you'll get from a Tune-up will far outweigh the cost?

Here are some tips on how to explain the benefits of an Atlas Tune-up.

ATLAS SYSTEMS
TRAINING & LIBRARY SOLUTIONS

Our Challenge

We have projects we can't get done because of lack of time, staff and/or skills.

MAKING THE CASE

Compile a list of projects that have been on the back burner. Explain why they haven't been able to be completed.

“

The tune up was incredibly helpful for us. Some mysteries were cleared up, [staff] received some much needed technical background on ILLiad, and some issues that I haven't been able to take care of have been fixed.

”

How an Atlas Tune-up Can Help

Atlas staff will do what we don't have the time or staff to do. We don't have the expense of hiring or training more staff to get our projects done.

Our Challenge

Even if we have the staff, what is the cost of using them for these projects rather than having them focus on their core mission of serving our users?

MAKING THE CASE

- Estimate the cost in staff time of recent projects.
- Provide examples of projects staff did that it would have been more cost-effective and efficient to have outsourced to Atlas staff.

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[Atlas staff] was indispensable in moving a major merged database project nearer to completion. The ILLiad Tune-Up was certainly well worth our money and time!

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How an Atlas Tune-up Can Help

A Tune-up can include a database cleanup, including review of records in large databases to improve processing speed. Using Atlas staff for this work means there's no learning curve, no time figuring out how to get started, no time wasted with false starts, and the end result will be accurately and professionally done.

Our Challenge

There's never enough time to analyze our processes, procedures and workflow to ensure we're being our most productive.

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We have been using ILLiad for about 10 years and we knew there were probably ways we could improve our workflows. I believe we will save significant time and/or money on every single request we process in both borrowing and lending thanks to the training we received.

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How an Atlas Tune-up Can Help

A Tune-up will give us two days of on-site help to analyze and improve our workflow. A Tune-up can also customize instruction based on our needs.

Our Challenge

Upgraded software offers productivity enhancements we aren't even aware of. We're not taking advantage of new functionality because we don't have time to learn about it.

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[Atlas staff] found many ways in which we could save time and money in our current processes. The man-hours saved by these new processes/workflows will more than pay for this training in just a few short weeks.

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How an Atlas Tune-up Can Help

A Tune-up can include installing and configuring the newest client on our local workstations, giving us access to new functionality in a timely manner.

Our Challenge

It's hard to find the time and resources to update our old Web pages. IT people don't always understand how Atlas software works so we need to spend time training them.

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Our ILLiad Tune-Up goals were to update our web pages and to be fully functional in the latest version of ILLiad. Everything is working smoothly.

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How an Atlas Tune-up Can Help

During a Tune-up Atlas staff can review and change our Web pages and provide help in using addons to increase staff productivity and efficiency.

Our Challenge

It's hard to find the time for training to keep current staff up to speed on new functionality or to introduce new staff to our Atlas software.

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We learned so much the last two days, and have already put in place some time-saving processes.

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How an Atlas Tune-up Can Help

A Tune-up can include training to refresh staff skills and/or train new staff on processing and best practices.

ATLAS SYSTEMS

TUNE-UP SERVICE

On-site help to analyze and improve workflow.

Available for Ares, Aeon and ILLiad

- Refresh staff skills and/or train new staff on processing and best practices
- Installing and configuring the newest client on your local workstations
- Instruction in custom searching and data export
- Help using addons to increase staff productivity and efficiency
- Database cleanup, including review of records in large databases to improve processing speed
- Review and change Web pages to meet changing needs

